

Business Development Manager GB – Mechanical Ventilation

Products *(Job Ref: BV_BDMGB-0326)*

Due to our continued growth, we are seeking a dynamic and results-driven experienced Business Development Manager to develop our market presence within the greater London/South-east England area.

This role is perfect for a proactive individual who thrives on sourcing their own leads, building strong client relationships, and driving profitable new business opportunities.

The ideal candidate will take complete ownership of the sales cycle, uncovering new prospects, closing deals and nurturing long-term client relationships, while making a significant contribution to driving growth and shaping our success story.

In return, the company is offering a competitive salary, company car, and the opportunity to join a business that prides itself on comprehensive training, personal development, and flexible working arrangements.

If you meet the essential criteria below, this could be the perfect role for you.

Essential Criteria

- Minimum of 2-3 years' experience selling mechanical ventilation products, HVAC systems, or similar technical solutions, preferably within the residential sector.
- Understanding of ventilation systems, HVAC products, or mechanical engineering principles.
- Strong sales acumen with a proven ability to generate leads, close deals, build and maintain long-term client relationships and achieve sales targets.
- Exceptional communication and presentation skills, with the ability to influence key decision-makers.
- Excellent negotiation skills and the ability to manage complex sales process.
- Self-motivated, results-oriented, and able to work independently and create own leads.
- Full clean valid driving license with ability to travel regularly throughout the designated region.
- Consistent employment track record in Business Development/Sales role.

Desirable Criteria

- A degree in Mechanical Engineering, Business, or a relevant field is desirable but not essential.
- Knowledge of the UK Construction market and ventilation regulations (e.g., Building Regulations Part F).

BROOKVENT

ENERGY SAVING VENTILATION SYSTEMS

To apply, please forward a detailed CV to kearas@brookvent.co.uk on / before Thursday
23rd April 2026.

Brookvent is a leading provider of mechanical ventilation systems, offering innovative and energy-efficient solutions for residential and commercial buildings. We have a strong reputation for quality, customer service, and technical expertise.

**BROOKVENT IS AN EQUAL OPPORTUNITIES EMPLOYER AND WELCOMES
APPLICATIONS FROM ALL ELIGIBLE CANDIDATES.**