

Sales Representative – Mechanical Ventilation Products

(Job Ref: BV_SRUK0125)

Due to continuing expansion, we are seeking a dynamic Sales Representative to join our team to drive growth and increase market share in the UK, focusing on mechanical and main contractors. If you are seeking a challenging career offering a competitive salary with company car, in a business that prides itself on providing comprehensive training, opportunities for personal growth, plus flexible working arrangements and you meet the essential criteria below then this is the role for you.

Essential Criteria

- Minimum of 2-3 years' experience in sales, ideally within the mechanical or construction industry.
- Understanding of ventilation systems, HVAC products, or mechanical engineering principles.
- Strong sales acumen with a proven ability to generate leads, close deals, manage long-term client relationships and achieve sales targets.
- Exceptional communication and presentation skills, with the ability to influence key decision-makers.
- Excellent negotiation skills and the ability to manage complex sales process.
- Self-motivated, results-oriented, and able to work independently.
- Full clean valid driving license with ability to travel regularly throughout the UK.

Desirable Criteria

- A degree in Mechanical Engineering, Business, or a relevant field is desirable but not essential.
- Proven track record of selling mechanical ventilation products, HVAC systems, or similar technical solutions.
- Knowledge of the UK Construction market and ventilation regulations (e.g., Building Regulations Part F).

Benefits

- Company vehicle
- Competitive salary
- Enhanced holidays and employee benefits
- Provision of comprehensive training

BROOKVENT

ENERGY SAVING VENTILATION SYSTEMS

Brookvent is a leading provider of mechanical ventilation systems, offering innovative and energy-efficient solutions for residential and commercial buildings. We have a strong reputation for quality, customer service, and technical expertise.

To apply, please forward a detailed CV to kearas@brookvent.co.uk

BROOKVENT IS AN EQUAL OPPORTUNITIES EMPLOYER AND WELCOMES

APPLICATIONS FROM ALL SUITABLY QUALIFIED CANDIDATES.